AGRICULTURAL SCIENCES (CASNR)

Description
This program of study emphasizes the application of both business and economic principles to the problems/issues confronting agribusiness firms. Students will have an opportunity to pursue a rigorous program of study in both agricultural sciences and business courses leading to a career in a wide range of employment opportunities within the agribusiness field. With assistance from academic advisors, students can acquire depth and/or breadth in their program of study by selecting elective courses that meet their own individual interests.

College Requirements

College Admission
Requirements for admission into the College of Agricultural Sciences and Natural Resources (CASNR) are consistent with general University admission requirements (one unit equals one high school year): 4 units of English, 4 units of mathematics, 3 units of natural sciences, 3 units of social sciences, and 2 units of world language. Students must also meet performance requirements: a 3.0 cumulative high school grade point average OR an ACT composite of 20 or higher, writing portion not required OR a score of 1040 or higher on the SAT Critical Reading and Math sections OR rank in the top one-half of graduating class; transfer students must have a 2.0 (on a 4.0 scale) cumulative grade point average and 2.0 on the most recent term of attendance.

Admission Deficiencies/Removal of Deficiencies
Students who are admitted to CASNR with core course deficiencies must remove these deficiencies within the first 30 credit hours at the University of Nebraska-Lincoln, or within the first calendar year at Nebraska, whichever takes longer, excluding foreign languages. Students have up to 60 credit hours to remove world language deficiencies. College-level coursework taken to remove deficiencies may be used to meet degree requirements in CASNR.

Deficiencies in the required entrance subjects can be removed by the completion of specified courses in the University or by correspondence.

The Office of Admissions, Alexander Building (south entrance), City Campus, provides information to new students on how deficiencies can be removed.

College Degree Requirements

Curriculum Requirements
The curriculum requirements of the College consist of three areas: ACE (Achievement-Centered Education), College of Agricultural Sciences and Natural Resources Core, and Degree Program requirements and electives. All three areas of the College Curriculum Requirements are incorporated within the description of the Major/Degree Program sections of the catalog. The individual major/degree program listings of classes ensures that a student will meet the minimum curriculum requirements of the College.

World Languages/Language Requirement
Two units of a world language are required. This requirement is usually met with two years of high school language.

Experiential Learning
All undergraduates in the College of Agricultural Sciences and Natural Resources must take an Experiential Learning (EL) designated course. This may include 0-credit courses designed to document co-curricular activities recognized as Experiential Learning.

Minimum Hours Required for Graduation
The College grants the bachelor's degree in programs associated with agricultural sciences, natural resources, and related programs. Students working toward a degree must earn at least 120 semester hours of credit. A minimum cumulative grade point average of C (2.0 on a 4.0 scale) must be maintained throughout the course of studies and is required for graduation. Some degree programs have a higher cumulative grade point average required for graduation. Please check the degree program on its graduation cumulative grade point average.

Grade Rules

Removal of C-, D, and F Grades
Only the most recent letter grade received in a given course will be used in computing a student's cumulative grade point average if the student has completed the course more than once and previously received a grade or grades below C in that course.

The previous grade (or grades) will not be used in the computation of the cumulative grade point average, but it will remain a part of the academic record and will appear on any transcript.

A student can remove from his/her cumulative average a course grade of C, D+, D, D-, or F if the student repeats the same course at the University of Nebraska and receives a grade other than P (pass), I (incomplete), N (no pass), W (withdrawn), or NR (no report). If a course is no longer being offered, it is not eligible for the revised grade point average computation process.

For complete procedures and regulations, see the Office of the University Registrar website at http://www.unl.edu/regrec/course-repeats/.

Pass/No Pass
Students in CASNR may take any course offered on a Pass/No Pass basis within the 24-hour limitation established by the Faculty Senate. However, a department may specify that the Pass/No Pass status of its courses be limited to non-majors or may choose to offer some courses for letter grades only.

GPA Requirements
A minimum cumulative grade point average of C (2.0 on a 4.0 scale) must be maintained throughout the course of studies and is required for graduation. Some degree programs have a higher cumulative grade point average required for graduation. Please check the degree program on its graduation cumulative grade point average.

Transfer Credit Rules
To be considered for admission a transfer student, Nebraska resident or nonresident, must have an accumulated average of C (2.0 on a 4.0 scale) and a minimum C average in the last semester of attendance at another college. Transfer students who have completed less than 12 credit hours of college study must submit either ACT or SAT scores. Ordinarily, credits earned at an accredited college are accepted by the University. The College, however, will evaluate all hours submitted on an application for transfer and reserves the right to accept or reject any of them. Sixty (60) is the maximum number of hours the University
will accept on transfer from a two-year college. Ninety (90) is the maximum number of hours the University will accept from a four-year college. Transfer credit in the degree program must be approved by the degree program advisor on a Request for Substitution Form to meet specific course requirements, group requirements, or course level requirements in the major. At least 9 hours in the major field, including the capstone course, must be completed at the University of Nebraska–Lincoln regardless of the number of hours transferred.

The College will accept no more than 10 semester hours of C-, D+, D, and D- grades from other schools. The C-, D+, D, and D- grades can only be applied to free electives. This policy does not apply to the transfer of grades from UNO or UNK to the University of Nebraska–Lincoln.

**Joint Academic Transfer Programs**
The College of Agricultural Sciences and Natural Resources has agreements with many institutions to support joint academic programs. The transfer programs include dual degree programs and cooperative degree programs. Dual degree programs offer students the opportunity to receive a degree from a participating institution and also to complete the requirements for a bachelor of science degree in CASNR. Cooperative programs result in a single degree from either the University of Nebraska–Lincoln or the cooperating institution.

**Dual Degree Programs**

**A to B Programs**
The A to B Program, a joint academic program offered by the CASNR and participating community colleges, allows students to complete the first two years of a degree program at the participating community college and continue their education and study in a degree program leading toward a bachelor of science degree.

The A to B Program provides a basic knowledge plus specialized coursework. Students transfer into CASNR with junior standing. Depending on the community college, students enrolled in the A to B Program may complete the requirements for an associate of science at the community college, transfer to the University of Nebraska–Lincoln, and work toward a bachelor of science degree.

Participating community colleges include:

- Central Community College
- Metropolitan Community College
- Mid-Plains Community College
- Nebraska College of Technical Agriculture
- Nebraska Indian Community College
- Northeast Community College
- Southeast Community College
- Western Nebraska Community College

**3+2 Programs**

Two specialized degree programs in animal science and veterinary science are offered jointly with an accredited college or school of veterinary medicine. These two programs permit CASNR animal science or veterinary science students to receive a bachelor of science degree from the University of Nebraska–Lincoln with a degree in animal science or veterinary science after successfully completing two years of the professional curriculum in veterinary medicine at an accredited veterinary school. Students who successfully complete the 3+2 Program, must provide transcripts and complete the Application for Degree form via MyRED. Students without MyRED access may apply for graduation in person at Husker Hub in the Canfield Administration Building, or by mail. Students should discuss these degree programs with their academic advisor.

**Cooperative Degree Programs**

Academic credit from the University and a cooperating institution are applied towards a four-year degree from either the University of Nebraska–Lincoln (University degree-granting program) or the cooperating institution (non-University degree-granting program). All have approved programs of study.

**UNL Degree-Granting Programs**

A University of Nebraska–Lincoln degree-granting program is designed to provide students the opportunity to complete a two-year program of study at one of the four-year institutions listed below, transfer to CASNR, and complete the requirements for a bachelor of science degree.

**Chadron State College.** Chadron State College offers a 2+2 program leading to a grassland ecology and management degree program and a transfer program leading to a bachelor of science in agricultural education in the teaching option.

**Wayne State College.** Wayne State College offers a 3+1 program leading to a bachelor of science in plant biology in the ecology and management option and a 3+1 program leading to a bachelor of science in Applied Science.

**University of Nebraska at Kearney.** Transfer programs are available for students pursuing degree programs leading to a bachelor of science degree.

**University of Nebraska at Omaha.** Transfer programs are available for students pursuing degree programs leading to a bachelor of science degree.

**Non University of Nebraska–Lincoln Degree-Granting Programs**

CASNR cooperates with other institutions to provide coursework that is applied towards a degree at the cooperating institution. Pre-professional programs offered by CASNR allow students to complete the first two or three years of a degree program at the University prior to transferring and completing a degree at the cooperating institution.

**Chadron State College—Range Science.** The 3+1 Program in range science allows Chadron State College students to pursue a range science degree through Chadron State College. Students complete three years of coursework at Chadron State College and one year of specialized range science coursework (32 credit hours) at CASNR.

**Dordt College (Iowa)—Agricultural Education: Teaching Option.** This program allows students to pursue an Agricultural Education Teaching Option degree leading toward a bachelor of science in agricultural education. Students at Dordt College will complete 90 credit hours in the Agricultural Education: Teaching Option Transfer Program.

**Residency**

Students must complete at least 30 of the total hours for their degree using University of Nebraska–Lincoln credits. At least 18 of the 30 credit hours must be in courses offered through CASNR (>299) including the appropriate ACE 10 degree requirement or an approved ACE 10 substitution offered through another Nebraska college and excluding independent study regardless of the number of hours transferred. Credit earned during education abroad may be used toward the residency requirement if students register through the University of Nebraska–Lincoln and participate in prior-approved education abroad programs.
The University of Nebraska–Lincoln open enrollment and summer independent study courses count toward residence.

1 Includes courses taught by CASNR faculty through interdisciplinary prefixes (e.g., LIFE, MBIO, ENVR, SCIL, EAEP, HRTM, ENSC) and CASNR crosslisted courses taught by non-CASNR faculty.

Online and Distance Education
There are many opportunities to earn college credit online through the University of Nebraska–Lincoln. Some of these credits may be applicable not only as elective credits but also toward the fulfillment of the College’s education requirements. Credits earned online may count toward residency. However, certain offerings may not be counted toward scholarship requirements or academic recognition criteria.

For further information, contact:
Office of Online and Distance Education
University of Nebraska–Lincoln
305 Brace Labs
Lincoln, NE 68588-0109
402-472-4681
http://online.unl.edu/

Independent Study Rules
Students wishing to take part in independent studies must obtain permission; complete and sign a contract form; and furnish copies of the contract to the instructor, advisor, departmental office, and the Dean’s Office. The contract should be completed before registration. Forms are available in 103 Agricultural Hall or online at the CASNR website.

Independent study projects include research, literature review or extension of coursework under the supervision and evaluation of a departmental faculty member.

Students may only count 12 hours of independent study toward their degrees and no more than 6 hours can be counted during their last 36 hours earned, excluding senior thesis, internships, and courses taught under an independent study number.

Other College Degree Requirements
Capstone Course Requirement
A capstone course is required for each CASNR degree program. A capstone course is defined as a course in which students are required to integrate diverse bodies of knowledge to solve a problem or formulate a policy of societal importance.

ACE Requirements
All students must fulfill the Achievement Centered Education (ACE) requirements. Information about the ACE program may be viewed at ace.unl.edu (https://ace.unl.edu/).

The minimum requirements of CASNR reflect the common core of courses that apply to students pursuing degrees in the college. Students should work with an advisor to satisfy ACE outcomes 1, 2, 3, 4, 6, and 10 with the college requirements.

Catalog Rule
Students must fulfill the requirements stated in the catalog for the academic year in which they are first admitted to the University of Nebraska–Lincoln or when they were first admitted to a Joint Academic Transfer Program. Students transferring from a community college, but without admission to a Joint Academic Transfer Program, may be eligible to fulfill the requirements as stated in the catalog for an academic year in which they were enrolled at the community college prior to attending the University of Nebraska-Lincoln. This decision should be made in consultation with academic advisors, provided the student a) was enrolled in a community college during the catalog year they are utilizing, b) maintained continuous enrollment at the previous institution for 1 academic year or more, and c) continued enrollment at the University of Nebraska-Lincoln within 1 calendar year from their last term at the previous institution. In consultation with advisors, a student may choose to follow a subsequent catalog for any academic year in which they are admitted to and enrolled as a degree-seeking student at the University of Nebraska–Lincoln in the College of Agricultural Sciences and Natural Resources. Students must complete all degree requirements from a single catalog year. The catalog which a student follows for degree requirements may not be more than 10 years old at the time of graduation.

Learning Outcomes
Graduates of agribusiness will be able to:

1. Understand and apply economic and business principles along with analytical methods to practical issues and problems in food, agriculture, business, community vitality, and natural resources.
2. Understand international forces that have an impact upon United States agriculture and the domestic economy.
3. Effectively communicate, to both specialized and lay audiences, such matters as agricultural business management decisions, business marketing plans, and economic and policy analysis through written, oral, and electronic means as individuals and as team participants.

Major Requirements

Core Requirements

College Integrative Course and ACE 8
SCIL 101 Science and Decision-Making for a Complex World 3

Credit Hours Subtotal: 3

Communications

Written Communication (ACE 1)
Select one of the following: 3
ENGL 150 Writing and Inquiry
ENGL 151 Writing and Argument
ENGL 254 Writing and Communities
JGEN 120 Basic Business Communication
JGEN 200 Technical Communication I
JGEN 300 Technical Communication II

Oral Communication (ACE 2)
Select one of the following: 3
ALEC 102 Interpersonal Skills for Leadership
COMM 101 Communication in the 21st Century
COMM 209 Public Speaking
COMM 210 Communicating in Small Groups
COMM 215 Visual Communication
COMM 283 Interpersonal Communication
COMM 286 Business and Professional Communication
JGEN 300 Technical Communication II
MRKT 257 Sales Communication
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>NRES 301</td>
<td>Environmental Communication Skills</td>
<td>3</td>
</tr>
<tr>
<td>TMFD 121</td>
<td>Visual Communication with Animation</td>
<td>3</td>
</tr>
</tbody>
</table>

**Mathematics and Statistics (ACE 3)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>STAT 218</td>
<td>Introduction to Statistics</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 215</td>
<td>Statistics</td>
<td>3</td>
</tr>
</tbody>
</table>

Select one of the following:

- MATH 104  Applied Calculus  3
- MATH 106  Calculus I  3

Credit Hours Subtotal:  6

**Natural Sciences (ACE 4)**

*CASNR Approved Life Sciences*

Select one each from two of the following three areas:  8

**Area 1:**

- PLAS 131  Plant Science  and Agronomic Plant Science Laboratory  3
- PLAS 132  Plant Science  and Horticultural Plant Science Laboratory  3
- PLAS 133  Plant Science  and Plant Sciences Laboratory  3
- BIOS 101  General Biology  3
- & BIOS 101L  General Biology Laboratory  3
- ENTO 115  Insect Biology  3
- & BIOS 115  Insect Identification  3
- & ENTO 116  Insect Identification  3
- LIFE 120  Fundamentals of Biology I  3
- & LIFE 120L  Fundamentals of Biology I Laboratory  3
- LIFE 121  Fundamentals of Biology II  3
- & LIFE 121L  Fundamentals of Biology II Laboratory  3

**Area 2:**

- CHEM 105A  Chemistry in Context I  3
- & CHEM 105L  Chemistry in Context I Laboratory  3
- CHEM 109A  General Chemistry I  3
- & CHEM 109L  General Chemistry I Laboratory  3

**Area 3:**

- AGST 109  Physical Principles in Agriculture and Life Sciences  3
- PHYS 141  Elementary General Physics I  3
- PHYS 151  Elements of Physics  3
- PHYS 211  General Physics I  3

Credit Hours Subtotal:  8

**Economics, Humanities and Social Sciences (ACE 6)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>AECN 141</td>
<td>Introduction to the Economics of Agriculture</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 212</td>
<td>Principles of Microeconomics</td>
<td>3</td>
</tr>
<tr>
<td>ECON 211</td>
<td>Principles of Macroeconomics</td>
<td>3</td>
</tr>
</tbody>
</table>

Select one course each from ACE outcomes 5, 7, and 9  9

Credit Hours Subtotal:  15

**Total Credit Hours**  38-40

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**Agribusiness Management Option**

**Agricultural Economics**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
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</thead>
<tbody>
<tr>
<td>AECN 20</td>
<td>Seminar in Agricultural and Applied Economics</td>
<td>0</td>
</tr>
<tr>
<td>AECN 100</td>
<td>New Student Career Orientation</td>
<td>1</td>
</tr>
<tr>
<td>AECN 201</td>
<td>Farm and Ranch Management</td>
<td>4</td>
</tr>
<tr>
<td>AECN 225</td>
<td>Agribusiness Entrepreneurship in Food</td>
<td>3</td>
</tr>
<tr>
<td>EAP 225</td>
<td>Products Marketing</td>
<td>3</td>
</tr>
<tr>
<td>MRKT 225</td>
<td>Introduction to Commodity Marketing</td>
<td>3</td>
</tr>
<tr>
<td>AECN 316</td>
<td>Agribusiness Management</td>
<td>3</td>
</tr>
</tbody>
</table>

Select one of the following:

- AECN 256  Legal Aspects in Agriculture  3
- BLAW 300  Business, Government & Society  3
- BLAW 372  Business Law I  3

Select one of the following:

- AECN 452  Agricultural Finance  3
- FINA 300  Financial Decision Making  3

Select 9 hours of AECN or ABUS electives or from EAEP 201, EAEP 300, EAEP 301, EAEP 302, EAEP 388, EAEP 392, EAEP 496, ENTR 322.  9

**Capstone (ACE 10)**

Select one of the following:

- AECN 420  International Food and Agricultural Trade  3
- AECN 425  Agricultural Marketing in a Multinational Environment  3
- AECN 435  Advanced Agricultural Marketing Management  3
- AECN 445 / NREE 445  Agricultural and Natural Resource Policy Analysis  3
- AECN 453  Agricultural and Rural Property Appraisal  3
- ASCI 485  Animal Systems Analysis  3
- EAEP 488 / ABUS 488  Entrepreneurship and Enterprise Development  3

Credit Hours Subtotal:  29

**Agricultural Sciences and Natural Resources**

Select 9 hours of CASNR electives at the 200 level or above  9

Credit Hours Subtotal:  9

**Supporting Courses**

<table>
<thead>
<tr>
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<th>Credit Hours</th>
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</thead>
<tbody>
<tr>
<td>ACCT 201</td>
<td>Introductory Accounting I</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 202</td>
<td>Introductory Accounting II</td>
<td>3</td>
</tr>
<tr>
<td>ECON 311A</td>
<td>Intermediate Macroeconomics - Quantitative</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 311B</td>
<td>Intermediate Macroeconomics - Descriptive</td>
<td>3</td>
</tr>
<tr>
<td>ECON 312A</td>
<td>Intermediate Microeconomics - Quantitative</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 312B</td>
<td>Intermediate Microeconomics - Descriptive</td>
<td>3</td>
</tr>
<tr>
<td>ECON 417</td>
<td>Introductory Econometrics</td>
<td>3</td>
</tr>
<tr>
<td>or AECN 340</td>
<td>Quantitative Methods in Agribusiness</td>
<td>3</td>
</tr>
<tr>
<td>or SCMA 331</td>
<td>Operations and Supply Chain Management</td>
<td>3</td>
</tr>
</tbody>
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or AECN 401 Advanced Farm Management and Linear Programming
or AECN 436 Commodity Price Forecasting
MRKT 300 Contemporary Marketing 3
or MRKT 341 / ABUS 341 Marketing
or AECN 325 Marketing of Agricultural Commodities
Select one of the following: 3
ENTR 322 / MNGT 322 Family Business
MNGT 300 Management Essentials For Contemporary Organizations
MNGT 301 Introduction to Management
MNGT 360 Managing Behavior in Organizations
MNGT 361 Human Resource Management
Select 6 hours of CoB or Business electives 3
Credit Hours Subtotal: 27

Free Electives
Select 15-17 hours
Credit Hours Subtotal: 15-17

Total Credit Hours 80-82

Commodity Marketing and Merchandising Option
Agricultural Economics
AECN 20 Seminar in Agricultural and Applied Economics 0
AECN 100 New Student Career Orientation 1
AECN 201 Farm and Ranch Management 4
AECN 235 / MRKT 235 Introduction to Commodity Marketing 3
AECN 316 Agribusiness Management 3
AECN 325 / MRKT 325 Marketing of Agricultural Commodities 3
AECN 336 Grain Merchandising 3
Select one of the following: 3
AECN 256 Legal Aspects in Agriculture
BLAW 300 Business, Government & Society
BLAW 372 Business Law I

Capstone (ACE 10)
AECN 435 Advanced Agricultural Marketing Management 3
AECN 495D Internship in Commodity Marketing 1-3
Select one of the following: 3
AECN 452 Agricultural Finance
FINA 300 Financial Decision Making
Select 3 hours of AECN or ABUS electives or from EAEP 300, EAEP 301, EAEP 302, EAEP 388, EAEP 392, EAEP 488, EAEP 496, ENTR 322 1
Select one AECN elective of the following: 3
AECN 416 Advanced Agribusiness Management
AECN 420 International Food and Agricultural Trade
AECN 425 Agricultural Marketing in a Multinational Environment
AECN 474 Cooperatives
Credit Hours Subtotal: 33-35

Agricultural Sciences and Natural Resources
Select 9 hours of CASNR electives at the 200 level or above 2
Credit Hours Subtotal: 9

Supporting Courses
ACCT 201 Introductory Accounting I 3
ACCT 202 Introductory Accounting II 3
ECON 311A Intermediate Macroeconomics - Quantitative 3
or ECON 311B Intermediate Macroeconomics - Descriptive
ECON 312A Intermediate Microeconomics - Quantitative 3
or ECON 312B Intermediate Microeconomics - Descriptive
AECN 436 Commodity Price Forecasting 3
Select one of the following: 3
ENTR 322 / MNGT 322 Family Business
MNGT 300 Management Essentials For Contemporary Organizations
MNGT 301 Introduction to Management
MNGT 360 Managing Behavior in Organizations
MNGT 361 Human Resource Management
Select 6 hours of CoB or Business electives 3
Credit Hours Subtotal: 24

Free Electives
Select 15-17 hours
Credit Hours Subtotal: 15-17

Total Credit Hours 81-85

1 At least 6 hours at the 300 level or above.
2 Including PLAS 153. Excluding AECN courses and ALEC 388.
3 Minimum of 3 hours at the 300 level or above. Includes AECN 325 and EAEP 201.

Agricultural Banking and Finance Option
Agricultural Banking and Finance Option
AECN 20 Seminar in Agricultural and Applied Economics 0
AECN 100 New Student Career Orientation 1
AECN 175 Introduction to Excel 1
AECN 201 Farm and Ranch Management 4
AECN 235 / MRKT 235 Introduction to Commodity Marketing 3
AECN 256 Legal Aspects in Agriculture 3
or BLAW 372 Business Law I
AECN 301 Farm Accounting, Analysis, and Tax Management 3
AECN 452 Agricultural Finance 3

Capstone (ACE 10)
<table>
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<tr>
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<tbody>
<tr>
<td>AECN 453</td>
<td>Agricultural and Rural Property Appraisal</td>
<td>3</td>
</tr>
<tr>
<td>AECN 495A</td>
<td>Internship in Agricultural Financing and Banking</td>
<td>3</td>
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Select 3 hours of AECN or ABUS electives at 200 level or above or from EAEP 201, EAEP 300, EAEP 301, EAEP 302, EAEP 388, EAEP 392, EAEP 488, EAEP 496, ENTR 322.  

Select 9 hours of CASNR electives.  

Credit Hours Subtotal: 36

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<td>3</td>
</tr>
<tr>
<td>ACCT 313</td>
<td>Intermediate Accounting I</td>
<td>3</td>
</tr>
<tr>
<td>or ACCT 301</td>
<td>Using Accounting Information</td>
<td></td>
</tr>
<tr>
<td>ECON 311A</td>
<td>Intermediate Macroeconomics - Quantitative</td>
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<td>or AECN 436</td>
<td>Commodity Price Forecasting</td>
<td></td>
</tr>
<tr>
<td>FINA 361</td>
<td>Finance</td>
<td>3</td>
</tr>
<tr>
<td>FINA 365 /</td>
<td>Financial Institutions</td>
<td>3</td>
</tr>
<tr>
<td>or AECN 325</td>
<td>Marketing of Agricultural Commodities</td>
<td></td>
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Select one of the following:  

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<td>ENTR 322 /</td>
<td>Family Business</td>
<td>3</td>
</tr>
<tr>
<td>MNGT 322</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MNGT 300</td>
<td>Management Essentials For Contemporary Organizations</td>
<td>3</td>
</tr>
<tr>
<td>MNGT 301</td>
<td>Introduction to Management</td>
<td></td>
</tr>
<tr>
<td>MNGT 360</td>
<td>Managing Behavior in Organizations</td>
<td></td>
</tr>
<tr>
<td>MNGT 361</td>
<td>Human Resource Management</td>
<td></td>
</tr>
</tbody>
</table>

Select 3 hours of FINA electives 300 level or above.  

Credit Hours Subtotal: 30

**Free Electives**

Select 14-16 hours  

Credit Hours Subtotal: 14-16

Total Credit Hours: 80-82

1. Excluding AECN 388.
2. PLAS 153 or any 200 level or above. Excluding AECN courses and ALEC 388.

**Livestock Industries Option**

**Agricultural Economics**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>AECN 20</td>
<td>Seminar in Agricultural and Applied Economics</td>
<td>0</td>
</tr>
<tr>
<td>AECN 100</td>
<td>New Student Career Orientation</td>
<td>1</td>
</tr>
<tr>
<td>AECN 201</td>
<td>Farm and Ranch Management</td>
<td>4</td>
</tr>
</tbody>
</table>

**AECN 225 / EAEF 225 / MRKT 225**  

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>or AECN 235</td>
<td>Introduction to Commodity Marketing</td>
<td>3</td>
</tr>
<tr>
<td>or MRKT 235</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Select one of the following:  

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>AECN 256</td>
<td>Legal Aspects in Agriculture</td>
<td>3</td>
</tr>
<tr>
<td>BLAW 300</td>
<td>Business, Government &amp; Society</td>
<td>1</td>
</tr>
<tr>
<td>BLAW 372</td>
<td>Business Law I</td>
<td>3</td>
</tr>
</tbody>
</table>

Select 6 hours of AECN or ABUS electives or from EAEP 201, EAEP 300, EAEP 301, EAEP 302, EAEP 388, EAEP 392, EAEP 488, EAEP 496, ENTR 322.  

**Capstone (ACE 10)**

Select one of the following:  

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>AECN 420</td>
<td>International Food and Agricultural Trade</td>
<td>3</td>
</tr>
<tr>
<td>AECN 425</td>
<td>Agricultural Marketing in a Multinational Environment</td>
<td>3</td>
</tr>
<tr>
<td>AECN 435</td>
<td>Advanced Agricultural Marketing Management</td>
<td>3</td>
</tr>
<tr>
<td>AECN 453</td>
<td>Agricultural and Rural Property Appraisal</td>
<td>3</td>
</tr>
<tr>
<td>ASCI 485</td>
<td>Animal Systems Analysis</td>
<td>3</td>
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</table>

Credit Hours Subtotal: 23

**Animal Science**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASCI 250</td>
<td>Animal Management</td>
<td>3</td>
</tr>
<tr>
<td>ASCI 491</td>
<td>Animal Science Seminar</td>
<td>1</td>
</tr>
</tbody>
</table>

Select one ASCI 200-level or above elective.  

Select one ASCI 300-level or above elective.  

Select one 400-level or above elective.  

Credit Hours Subtotal: 11-12

**Agricultural Sciences and Natural Resources**

Select 6 hours of CASNR electives at the 200 level or above.  

Credit Hours Subtotal: 6

**Supporting Courses**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 201</td>
<td>Introductory Accounting I</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 202</td>
<td>Introductory Accounting II</td>
<td>3</td>
</tr>
<tr>
<td>ECON 311A</td>
<td>Intermediate Macroeconomics - Quantitative</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 311B</td>
<td>Intermediate Macroeconomics - Descriptive</td>
<td></td>
</tr>
<tr>
<td>ECON 312A</td>
<td>Intermediate Microeconomics - Quantitative</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 312B</td>
<td>Intermediate Microeconomics - Descriptive</td>
<td></td>
</tr>
</tbody>
</table>

Select one of the following:  

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENTR 322 /</td>
<td>Family Business</td>
<td>3</td>
</tr>
<tr>
<td>MNGT 322</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Credit Hours Subtotal: 3

**Excluding AECN 388.**

2. PLAS 153 or any 200 level or above. Excluding AECN courses and ALEC 388.
MNGT 301 Introduction to Management
MNGT 360 Managing Behavior in Organizations
MNGT 361 Human Resource Management

Select one of the following:

AECN 325 Marketing of Agricultural Commodities
MRKT 300 Contemporary Marketing
MRKT 341 / ABUS 341 Marketing

Select 3 hours of CoB or Business electives

Credit Hours Subtotal: 24

Free Electives
Select 15-17 hours
Credit Hours Subtotal: 15-17

Total Credit Hours 79-82

1. Select at least 3 hours at the 300 level or above; excluding AECN 388.

Food Products Marketing and Management Option

Chemistry
CHEM 110A & CHEM 110L General Chemistry II and General Chemistry II Laboratory
Credit Hours Subtotal: 4

Agricultural Sciences
AECN 20 Seminar in Agricultural and Applied Economics
AECN 100 New Student Career Orientation
AECN 225 / EAEP 225 / MRKT 225 Agribusiness Entrepreneurship in Food Products Marketing
AECN 316 Agribusiness Management
AECN 471 Agricultural Marketing and Product Development I
AECN 472 Agricultural Marketing and Product Development II
AECN 495B Internship in Food Products Marketing Management
ASCI 210 Animal Products
FDST 131 / CHEM 131 / NUTR 131 The Science of Food
FDST 205 Food Composition and Analysis
or FDST 280 Contemporary Issues in Food Science
NUTR 372 Food Safety and Sanitation

Credit Hours Subtotal: 31

Select 3 hours of AECN or ABUS electives or from EAEP 201, EAEP 300, EAEP 301, EAEP 302, EAEP 388, EAEP 392, EAEP 496, ENTR 322

Credit Hours Subtotal: 9

Supporting Courses
ACCT 201 Introductory Accounting I
ACCT 202 Introductory Accounting II
ECON 311A Intermediate Macroeconomics - Quantitative
or ECON 311B Intermediate Macroeconomics - Descriptive
ECON 312A Intermediate Microeconomics - Quantitative
or ECON 312B Intermediate Microeconomics - Descriptive
SCMA 331 Operations and Supply Chain Management
or ECON 340 Quantitative Methods in Agribusiness
or AECN 401 Advanced Farm Management and Linear Programming
or AECN 436 Commodity Price Forecasting

Select one of the following:

Credit Hours Subtotal: 3

ENTR 322 / MNGT 322 Family Business
MNGT 300 Management Essentials For Contemporary Organizations
MNGT 301 Introduction to Management
MNGT 360 Managing Behavior in Organizations
MNGT 361 Human Resource Management
MNGT 365 Managing Diversity in Organizations
MRKT 341 / ABUS 341 Marketing
or MRKT 300 Contemporary Marketing
MRKT 347 Marketing Communication Strategy
or AECN 340 Quantitative Methods in Agribusiness
MRKT 443 Consumer Behavior: Marketing Aspects

Select 3 hours of NUTR elective

Credit Hours Subtotal: 3

Credit Hours Subtotal: 30

Free Electives
Select 15-18 hours
Credit Hours Subtotal: 15-18

Total Credit Hours 80-83

1. Select 200-level courses or above; excluding AECN 388.

Pre-Law Option

An applicant will be accepted into the 3-3 Program at the College of Law if the applicant:

1. Has an LSAT score of at least 156.
2. Has a cumulative undergraduate GPA of 3.6 or higher as calculated by the Law School Admission Council.
3. Will have successfully completed at least 75% of the course credits required for his or her undergraduate degree, along with all other requirements of his or her undergraduate degree program, by the date of matriculation at the College of Law. Course credits may include no more than 6 credit hours of Pass/No Pass coursework.
4. Has submitted on time the materials required of all applicants to the College of Law, including a completed application, satisfactory
letters of recommendation, a personal statement, and records of the required course credits.

5. Has not been on academic probation at any undergraduate institution.

6. Has provided the College of Law with a letter from the relevant Dean, or other administrator of equivalent authority, of the applicant’s undergraduate institution stating that the applicant has completed all institutional requirements for participation in the 3-3 Law College Program and that the institution will grant the applicant an undergraduate degree upon the applicant’s successful completion of the first-year College of Law coursework.

If the above requirements are satisfied, the applicant will automatically be accepted into the 3-3 Law Program, unless there is information concerning the applicant that reflects adversely on the applicant’s character and fitness, including criminal citations, pending criminal charges, or criminal convictions. In such cases, the application will be individually reviewed by the College of Law Admissions Committee.

### Agricultural Economics

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</tr>
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<tbody>
<tr>
<td>AECN 20</td>
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<td>New Student Career Orientation</td>
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</tr>
<tr>
<td>AECN 201</td>
<td>Farm and Ranch Management</td>
<td>4</td>
</tr>
<tr>
<td>AECN 225 / EAEP 225 / MRKT 225</td>
<td>Agribusiness Entrepreneurship in Food Products Marketing</td>
<td>3</td>
</tr>
<tr>
<td>or AECN 235 / MRKT 235</td>
<td>Introduction to Commodity Marketing</td>
<td>3</td>
</tr>
<tr>
<td>AECN 316</td>
<td>Agribusiness Management</td>
<td>3</td>
</tr>
</tbody>
</table>

Select one of the following:

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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>AECN 452</td>
<td>Agricultural Finance</td>
<td>3</td>
</tr>
<tr>
<td>FINA 300</td>
<td>Financial Decision Making</td>
<td>3</td>
</tr>
</tbody>
</table>

Select 3 hours of AECN or ABUS electives or from EAEP 301, EAEP 302, EAEP 388, EAEP 392, EAEP 496, ENTR 322.

**Capstone (ACE 10)**

Select one of the following:

<table>
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<tr>
<th>Course Code</th>
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<td>AECN 420</td>
<td>International Food and Agricultural Trade</td>
<td>3</td>
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<td>AECN 425</td>
<td>Agricultural Marketing in a Multinational Environment</td>
<td>3</td>
</tr>
<tr>
<td>AECN 435</td>
<td>Advanced Agricultural Marketing Management</td>
<td>3</td>
</tr>
<tr>
<td>AECN 445 / NREE 445</td>
<td>Agricultural and Natural Resource Policy Analysis</td>
<td>3</td>
</tr>
<tr>
<td>AECN 453</td>
<td>Agricultural and Rural Property Appraisal</td>
<td>3</td>
</tr>
<tr>
<td>EAEP 488 / ABUS 488</td>
<td>Entrepreneurship and Enterprise Development</td>
<td>3</td>
</tr>
</tbody>
</table>

Credit Hours Subtotal: 20

### Agricultural Sciences and Natural Resources

Select 3 hours of CASNR electives

Credit Hours Subtotal: 3

### Supporting Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</tr>
</thead>
<tbody>
<tr>
<td>ACCT 200</td>
<td>Accounting for Business Decisions</td>
<td>3</td>
</tr>
<tr>
<td>or ACCT 201</td>
<td>Introductory Accounting I</td>
<td>3</td>
</tr>
<tr>
<td>AECN 401</td>
<td>Advanced Farm Management and Linear Programming</td>
<td>3</td>
</tr>
<tr>
<td>or AECN 340</td>
<td>Quantitative Methods in Agribusiness</td>
<td>3</td>
</tr>
<tr>
<td>ECON 311A</td>
<td>Intermediate Macroeconomics - Quantitative</td>
<td>3</td>
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<tr>
<td>or ECON 312B</td>
<td>Intermediate Microeconomics - Descriptive</td>
<td>3</td>
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</table>

Credit Hours Subtotal: 12

### Year 1 College of Law

Select 30 hours of the following:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>LAW 501 / LAW 501G</td>
<td>Contracts I</td>
<td>3</td>
</tr>
<tr>
<td>LAW 503 / LAW 503G</td>
<td>Torts I</td>
<td>3</td>
</tr>
<tr>
<td>LAW 505 / LAW 505G</td>
<td>Property I</td>
<td>3</td>
</tr>
<tr>
<td>LAW 508 / LAW 508G</td>
<td>Criminal Law</td>
<td>3</td>
</tr>
<tr>
<td>LAW 513 / LAW 513G &amp; LAW 514 / LAW 514G</td>
<td>Legal Analysis, Writing and Research (LAWR)</td>
<td>3</td>
</tr>
<tr>
<td>LAW 516 / LAW 516G</td>
<td>Civil Procedure I</td>
<td>3</td>
</tr>
<tr>
<td>LAW 518 / LAW 518G</td>
<td>International Perspectives in U.S. Legal System: Practicing Law in a Global Legal Environment</td>
<td>3</td>
</tr>
</tbody>
</table>

Credit Hours Subtotal: 30

### Free Electives

Select 15-17 hours

Credit Hours Subtotal: 15-17

Total Credit Hours 80-82

1. Select 300-level courses or above.
2. Select courses at the 200 level or above. Including PLAS 153. Excluding AECN courses and ALEC 388.

### Additional Major Requirements

Students completing an agribusiness degree program may not receive a second major in agricultural economics.

### Grade Rules

**Pass/No Pass**

Agribusiness students must complete at least 15 credit hours of agricultural economics courses for a grade (not Pass/No Pass).

### International Requirements

Nine (9) hours of coursework with an international focus are required as part of the 120 hours required for a degree. Course options include those listed below, those listed in the University’s Global Studies degree program or any ACE 9 course.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</tr>
</thead>
<tbody>
<tr>
<td>AECN 220</td>
<td>International Agricultural Trade</td>
<td>3</td>
</tr>
<tr>
<td>AECN 346</td>
<td>World Food Economics</td>
<td>3</td>
</tr>
<tr>
<td>AECN 367</td>
<td>Agricultural Development in Developing Countries</td>
<td>3</td>
</tr>
</tbody>
</table>
ACE Requirements

ACE courses cannot be used to count in two separate requirement areas except in the case of International Requirements.

Requirements For Minor Offered by Department

Agribusiness Minor

Required Courses

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
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<tbody>
<tr>
<td>ACCT 200</td>
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</tr>
<tr>
<td>ACCT 201</td>
<td>Introductory Accounting I</td>
<td></td>
</tr>
<tr>
<td>AECN 316</td>
<td>Agribusiness Management</td>
<td>3</td>
</tr>
</tbody>
</table>

Select one from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>AECN 141</td>
<td>Introduction to the Economics of Agriculture</td>
<td>3</td>
</tr>
<tr>
<td>ECON 200</td>
<td>Economic Essentials and Issues</td>
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</tr>
<tr>
<td>ECON 212</td>
<td>Principles of Microeconomics</td>
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</tbody>
</table>

Select one from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>AECN 225</td>
<td>Agribusiness Entrepreneurship in Food Products Marketing</td>
<td></td>
</tr>
<tr>
<td>EAEP 225</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MRKT 225</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AECN 235</td>
<td>Introduction to Commodity Marketing</td>
<td></td>
</tr>
<tr>
<td>MRKT 235</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AECN 325</td>
<td>Marketing of Agricultural Commodities</td>
<td></td>
</tr>
</tbody>
</table>

Select 6 hours of agricultural economics electives

Credit Hours Subtotal: 18

Total Credit Hours 18

1 Minimum of 3 hours at the 300 level or above.

ABUS 341 Marketing

Crosslisted with: MRKT 341

Prerequisites: Sophomore standing; 2.5 GPA; Business Qualified (MATH104 or MATH106 or MATH107 or MATH208; BSAD220; ACCT201 and ACCT202; ECON211 and ECON212; ECON215 or equivalent.) Prereqs differ for RAIKES, ACTS, and ABUS majors - see bulletin for exceptions.

Notes: Credit toward the degree cannot be earned in both MRKT 300 and MRKT 341/MRKT 341H. Cannot be taken Pass/No Pass.

Description: The marketing system, its relations with the socioeconomic system, and the influences of each upon the other. Evolution and present structure of marketing institutions and processes. Customer attributes and behavioral characteristics, and how a marketing manager responds to these in the design of marketing strategies, using research, product development, pricing, distribution structure, and promotion.

Credit Hours: 3

Max credits per semester: 3

Max credits per degree: 3

Grading Option: Graded

Prerequisite for: MNGT 475; MRKT 345; MRKT 346, SCMA 346; MRKT 347; MRKT 350; MRKT 355; MRKT 395; MRKT 399; MRKT 425; MRKT 426; MRKT 428; MRKT 441; MRKT 442; MRKT 443; MRKT 444; SCMA 444; MRKT 446; MRKT 449; MRKT 453; MRKT 458; MRKT 490; MRKT 491; SCMA 432; SCMA 447

ABUS 388 Business Systems in Entrepreneurship

Crosslisted with: PLAS 388, ENTR 388, EAEP 388

Description: Introductory models for a startup business. Ideation, customer segments, value proposition, minimal viable product and market fit.

Credit Hours: 3

Max credits per semester: 3

Max credits per degree: 3

Grading Option: Graded with Option

Offered: FALL/SPR

Prerequisite for: PLAS 301

ABUS 488 Entrepreneurship and Enterprise Development

Crosslisted with: PLAS 488, HORT 888, EAEP 488, ENTR 488, EAE 888, AGRO 888, ENTR 888

Description: The process of starting your own enterprise. Competitive environment, risk management, finance for business startups, funding, and business plan writing.

Credit Hours: 3

Max credits per semester: 3

Max credits per degree: 3

Grading Option: Graded with Option

Offered: FALL/SPR

ACE: ACE 10 Integrated Product

PLEASE NOTE

This document represents a sample 4-year plan for degree completion with this major. Actual course selection and sequence may vary and should be discussed individually with your college or department academic advisor. Advisors also can help you plan other experiences to enrich your undergraduate education such as internships, education abroad, undergraduate research, learning communities, and service learning and community-based learning.
Agribusiness - Agribusiness Management

Agribusiness - Agricultural Banking & Finance

Agribusiness - Commodity Marketing and Merchandising

Agribusiness - Food Products Marketing & Management

Agribusiness - Livestock Industries

Agribusiness - Pre-Law

Career Information

The following represents a sample of the internships, jobs and graduate school programs that current students and recent graduates have reported.

Transferable Skills
- Problem-Solving/Critical Thinking Skills
- Analytical Skills
- Oral and Written Communication Skills
- Knowledge of Global Markets
- Teamwork
- Interpersonal Skills
- Entrepreneurial Skills
- Computer Skills

Jobs of Recent Graduates
- Commodity Merchandiser, ADM - Velva, ND
- Management Associate, Cargill Animal Nutrition - Ferndale, WA
- Credit Analyst, First State Bank Nebraska - Lincoln, NE
- Audit Specialist, Cornerstone Bank - York, NE
- Crop Consultant, Central Valley Ag - York, NE
- Seed Production Management Trainee, Monsanto - Redwood Falls, MN
- Operations Manager, Ardent Mills - Denver, CO
- Loan Officer, Citizens State Bank - Wisner, NE
- Product Coordinator, Imperial Wagyu Beef - Omaha, NE
- Assistant Coordinator for U.S. Agriculture, Howard G Buffett Foundation - Decatur, IL

Internships
- Sales and Marketing Intern, Helena Chemical Company - Bluffton, IN
- Agronomy/Crop Scout Intern, Cargill AgHorizons - Blue Earth, MN
- Bank Management Intern, First National Bank - Omaha, NE
- Sales Associate Intern, Pioneer Hi-Bred - Laure, NE
- Retail Credit Underwriting, Farm Credit Services of America - Omaha, NE
- Merchandising Intern, Gavilon - Omaha, NE
- Policy Intern, National Corn Growers Association - St. Louis, MO
- Sales/Marketing Intern, Heartland Farm Partners - Lincoln, NE
- Crop Scouting, Agronomy, Aurora Coop - Aurora, NE
- Beef Sales, Great Plains Beef - Lincoln, NE

Graduate & Professional Schools
- Master’s of Agricultural Economics, University of Nebraska-Lincoln - Lincoln, NE
- Master’s of Business Administration, University of Nebraska-Lincoln - Lincoln, NE
- Law, University of Nebraska College of Law - Lincoln, NE
- Leadership Education, University of Nebraska-Lincoln - Lincoln, NE
- Master’s in Professional Accountancy, University of Nebraska-Lincoln - Lincoln, NE
- Ph.D, University of Nebraska-Lincoln - Lincoln, NE
- Meat Science/Human Nutrition, Colorado State University - Fort Collins, CO